

May 26, 2017

Dear Bryna & Frank,

I just wanted to write you a little note stating how grateful I am for your "FIRST TIME HOME BUYERS EDUCATION CLASS!!!!" The class has not only afforded me the ability to get a Mortgage for 3.5% down but gave me the "knowledge" and "Courage" to successfully navigate the complete cycle of buying a house from "Pre Qualification" to "Close." Your course should be a prerequisite for any 1st time buyer.

For me, your teachings removed all of the questions and preconceived notions I had heard about when purchasing a home. I myself had A LOT of misinformation about the whole mortgage process. In fact, I wish I had taken the course earlier so I could have been building my own equity much sooner as opposed to building my landlords. But I digress...

The speakers you had during the course were so helpful and their knowledge and experiences really rang true when I actually went through the process... From Mortgage Attorney to Home Inspector each one left me with a familiarity that carried over when it came time for me to find and use my own attorney and inspector. In fact, there wasn't ever a time where I felt uninformed throughout the whole process...

I thought the way the course was presented was particularly impressive in how you systematically went over each of the parts of one achieving home ownership. You both were very good at articulating the "steps" in a manner that lent the listener an opportunity to feel comfortable in the knowledge they were gaining. And I cannot say enough about the "BINDER." The "binder" you provided to the class was so chock full of knowledge that I found myself referencing it quite a bit throughout my home buying process. From terminology, agencies and actual online housing searches your "binder" really got put to good use... (BTW – I'm still referencing it. In fact I'm scheduling a MASS SAVE HOME ASSESSMENT today to get my free light bulbs). Just another one of the many "nuggets" that can be found in the Binder..

Lastly, I thought it was a nice that after the course had ended that I was able to reach out to the both you to get some other questions answered. That just shows how great you two are. Even after the course had ended your dedication and professionalism did not...

As of MAY 12th 2017 my wife and I became 1st time home owners... We cannot thank you and the Community Service Network enough... But please allow me tell you one last time, "THANK YOU FRANK & BRYNA!"

Best,

Scott & Jaime Allaway

P.S. During the close our Attorney and Realtor both stated they had "NEVER" had a couple so well prepared and informed when it came to closing. The realtor even asked for the course name.